# DEED OR LETTER OF PRIORITY (PPSA & NON-PPSA) – TWO SECURED PARTIES SCHEDULE

## **SUBORDINATION - COLLATERAL**

- 1. The Second Secured Party's security interest in the Collateral is subordinated to the First Secured Party's security interest in the Collateral for the purposes of section 70 of the PPSA.
- 2. If required by the First Secured Party, the Second Secured Party will immediately register a financing change statement or statements in relation to that subordination.
- 3. If at any time, a Secured Party has received by way of payments made in accordance with the terms of the Document the lesser of:
  - (a) the total amount secured, whether actually or contingently, under that Secured Party's Securities at that time; and
  - (b) its Priority Amount under the Document,

that Secured Party will, if required by a Secured Party whose Securities have priority, immediately register a financing change statement or statements recording the subordination of its Securities for the purposes of section 70 of the PPSA.

## **EXTENT OF PRIORITIES BETWEEN SECURED PARTIES**

## **Priority amounts**

- 4. The First Secured Party Securities, and all moneys from time to time secured under them, will, in respect of the Collateral and Other Property, have first priority over the Second Secured Party Securities for an amount not exceeding the First Secured Party Priority Amount.
- 5. The Second Secured Party Securities, and all moneys from time to time secured under them, will, in respect of the Collateral and Other Property, have second priority for an amount not exceeding the Second Secured Party Priority Amount.
- 6. Subject to clauses 4 and 5, the First Secured Party Securities will, in respect of the Collateral and Other Property, have priority over the Second Secured Party Securities for the balance (if any), of the moneys from time to time, secured by, and outstanding under, the First Secured Party Securities.
- 7. Nothing in the Document prevents a Secured Party from enforcing any Security in accordance with its terms.

## PARAMOUNTCY AS BETWEEN SECURED PARTIES

- 8. These subordination and priority arrangements will have effect despite anything (including, but not limited to, in the case of Other Property, any application of the rule in *Clayton's Case* (1816) 1 Mer. 529 or the rule in *Hopkinson v Rolt* (1861) 9 H.L. Cas. 514) that might alter or affect the priorities provided by these arrangements, except to the extent that:
  - (a) a security interest or Security is not legally enforceable; or
  - (b) a Security has been released and has not been legally and effectively reinstated against the Debtor,

## provided that:

(i) if a Secured Party's security interest in the Collateral or its security in the Other Property is not perfected or not continuously perfected; or

- (ii) if a Secured Party's financing statement in relation to that Secured Party's security interest in the Collateral is held to be seriously misleading for the purposes of the PPSA; or
- (iii) if a Secured Party takes, or omits to take, any other steps,

so that a security of a third party has priority over a Security of that Secured Party, then nothing in these subordination and priority arrangements will oblige the other Secured Party to do or suffer anything in relation to the affected Collateral or Other Property inconsistent with that other Secured Party's priority position outside of these arrangements where that priority position is or would be more favourable to that other Secured Party than under these arrangements.

9. Any provision in any Security, or any other agreement or arrangement entered into before the date of the Document, which is inconsistent with these subordination and priority arrangements, will be superseded or varied to the extent necessary to give full effect to these arrangements.

## PRIORITY INSTRUMENT - OTHER PROPERTY

10. If a Secured Party and/or the Debtor is required by a Secured Party whose Securities in any Other Property have priority, it will immediately sign, and consent to the registration in the relevant register of, a priority instrument under which the Secured Party whose Securities have priority is granted priority in any Other Property where registration of a priority instrument is provided for.

#### LOWER PRIORITY OVER THIRD PARTY IN RESPECT OF OTHER PROPERTY

11. If, in respect of any one or more of a Secured Party's Securities over any Other Property, the amount by which that Secured Party is entitled under any law to be paid in priority to any third party in respect of that Other Property ("Other Party Priority Amount") is less than that Secured Party's Priority Amount, then notwithstanding any other provision of the Document the priority of that Secured Party over the other Secured Party in respect of that Other Property shall be limited to the Other Party Priority Amount.

## **DISCHARGE OF SECURITIES**

- 12. If, at any time, a Secured Party (a "Selling Secured Party") (or a receiver appointed by the Selling Secured Party) disposes of any land and/or Collateral under the power of sale contained in its Securities or by law, any other Secured Party whose Securities have priority (a "Prior Secured Party") will provide the Selling Secured Party (or receiver) with:
  - (a) a registrable discharge and/or release of its Securities in respect of any such land which is being disposed of (if any) (but not any other property);and
  - (b) a release of its security interest over any such Collateral which is being disposed of (if any),

upon payment by the Selling Secured Party (or receiver) of the lesser of:

- (c) the total amount outstanding under the Prior Secured Party's Securities at the date on which that payment is to be made; and
- (d) the Prior Secured Party's Priority Amount.
- 13. If, at any time, a receiver appointed by the Secured Party whose Securities have priority disposes of any land, which is Other Property, under the power of sale contained in that

Secured Party's Security or by law, the other Secured Party will provide the Secured Party whose Securities have priority (or receiver) with a registrable discharge and/or release of its Securities in respect of that land (but not any other property).

14. No Secured Party shall be obliged by the Document to provide a registrable discharge and/or release of its Securities or any security interest other than as expressly required under clause 12 or clause 13.

## **DIRECTION TO PAY**

- 15. In the event that:
  - (a) a liquidator, official assignee, administrator, receiver, or similar person appointed or acting in respect of the Debtor (in each case, acting with the prior consent of the Secured Parties if such consent is required); or
  - (b) a person with a power of sale in respect of any Collateral or any Other Property whose securities have priority to the Secured Parties' Securities in respect of the relevant Collateral or Other Property,

sells any Collateral or any Other Property, each Secured Party agrees for the benefit of the other that it shall irrevocably and unconditionally authorise and direct that person to pay the proceeds of the realisation of the relevant Collateral and/or Other Property in accordance with the provisions of the Document.

- 16. The proceeds of realisation of any Collateral or Other Property by a Secured Party or by any of the persons referred to in clause 15 will be applied, subject to any claims having priority at law, in payment of:
  - (a) First money secured by the First Secured Party Securities up to the First Secured Party Priority Amount;
  - (b) Second money secured by the Second Secured Party Securities up to the Second Secured Party Priority Amount;
  - (c) Third all other money (including interest) secured by the First Secured Party Securities;
  - (d) Fourth all other money (including interest) secured by the Second Secured Party Securities;

and then in payment to those entitled to any surplus.

- 17. If:
  - (a) a Secured Party (a "Recovering Secured Party") receives any amount representing all or part of the proceeds of realisation of any Collateral or Other Property by any of the persons referred to in clause 15; and
  - (b) the amount received by the Recovering Secured Party exceeds the amount that it would have been entitled to had the relevant amount been distributed in accordance with clause 16 (the amount of such excess being the "Excess Amount"),

then the Recovering Secured Party shall, subject to any claims having priority at law, hold the Excess Amount on trust for the other Secured Party and promptly pay it to the other Secured Party.

18. For the avoidance of doubt, where the proceeds of realisation of any sale are distributed in accordance with clause 16 and applied in accordance with clause 19, such proceeds shall be

distributed and applied as though any Securities which were required to be released had not been released or discharged.

#### REDUCTION IN PRIORITY AMOUNT

- 19. On receipt of an amount by a Secured Party pursuant to clause 16 or clause 17, that Secured Party will apply the amount received in accordance with the terms of the relevant facility and/or Securities, or otherwise:
  - (a) First in payment of any Relevant Costs secured by the relevant Securities; and
  - (b) Second in payment of any other outstanding amounts that are secured by the relevant Securities and form part of its Priority Amount.
- 20. Upon an amount being applied in accordance with clause 19 (other than an amount which is applied against Relevant Costs), the First Secured Party Primary Amount or the Second Secured Party Primary Amount (as applicable) shall, with effect from the date of the relevant payment, be reduced by an amount equal to that amount (subject always to such amount not being avoided under any law of insolvency).

## **COUNTERPARTS**

21. The Document may be executed in any number of counterparts each of which will be deemed an original and together will constitute a single document. Any party may enter into the Document by signing any counterpart and may rely on a facsimile copy of a counterpart signed by any other party. No party will be bound by the Document until all parties have duly executed and delivered the Document.

#### TRANSFER OR ASSIGNMENT

22. Neither Secured Party will transfer or assign any interest or right in or to any of that Secured Party's Securities to any person unless that person has agreed to be bound by the Document.

## **GOVERNING LAW AND JURISDICTION**

23. New Zealand law governs the Document, and the Secured Parties submit to the non-exclusive jurisdiction of the courts of New Zealand.

## **DELIVERY**

- 24. For the purposes of Section 9 of the Property Law Act 2007, and without limiting any other mode of delivery, the Document will be delivered by each of the parties hereto (each a "Delivering Party") immediately on the earlier of:
  - physical delivery of an original of the Document executed by the relevant Delivering Party into the custody of the other party or other party's solicitors; or
  - (b) transmission by the relevant Delivering Party or its solicitors (or any other persons authorised in writing by the relevant Delivering Party) of a facsimile, photocopied or scanned copy of an original of the Document, executed by the relevant Delivering Party, to the other party or other party's solicitors.

# **INTERPRETATION**

25. In addition to the definitions set out in the document ("**Document**") which incorporates this schedule of terms:

First Distribution	The first date on which the proceeds of realisation of any Collateral or Other
Date	Property are distributed in accordance with the terms of the Document.

# **First Secured** At any time, the aggregate of: **Party Primary Amount** the First Secured Party Amount; and (a) an amount equivalent to the notional amount of interest, calculated at the (b) highest rate payable by the Debtor to the First Secured Party immediately before the First Distribution Date, which would accrue over a period equal to the Interest Period on the lesser of: the First Secured Party Amount; and (i) (ii) the highest balance secured by, and outstanding under, the First Secured Party's Securities at any time over the Interest Period ending on the First Distribution Date. as such amount has been reduced in accordance with clause 20. **First Secured** On any date ("Relevant Date"), but subject to clause 11, the aggregate of: **Party Priority** Amount (a) the First Secured Party Primary Amount as at that date; the amount of all fees, bank charges, taxes and reasonable expenses (b) (including legal expenses, remuneration of a receiver, and goods and services and similar taxes on those amounts) incurred by the First Secured Party, or by any receiver appointed by the First Secured Party, in protecting any Collateral or Other Property, or exercising any powers or rights under the First Secured Party Securities, and any amounts paid or advanced by the First Secured Party for a purpose specified in section 87(1) of the Property Law Act 2007, but in each case only to the extent that they relate to Collateral or Other Property; (c) the amount of any preferential payments required by law to be paid; and (d) the amount of interest, calculated on a daily basis at the highest rate payable by the Debtor to the First Secured Party on any amount secured by, and outstanding under, the First Secured Party Securities immediately before the Relevant Date, on each amount in paragraphs (b) and (c) above from the date of payment of the relevant amount until the date of reimbursement of that amount to the First Secured Party or the relevant receiver (as the case may be). **Priority Amount** In relation to: the First Secured Party, means the First Secured Party Priority Amount; (a) and (b) the Second Secured Party, means the Second Secured Party Priority Amount. **PPSA** The Personal Property Securities Act 1999.

Relevant Costs	In relation to:
Notovani Gooto	(a) the First Secured Party, means the amounts referred to in paragraphs (b), (c) and (d) of the definition of First Secured Party Priority Amount;
	and
	(b) the Second Secured Party, means the amounts referred to in paragraphs (b), (c) and (d) of the definition of Second Secured Party Priority Amount.
Second Secured Party Primary	At any time, the aggregate of:
Amount	(a) the Second Secured Party Amount; and
	(b) an amount equivalent to the notional amount of interest, calculated at the highest rate payable by the Debtor to the Second Secured Party immediately before the First Distribution Date, which would accrue over the Interest Period on the lesser of:
	(i) the Second Secured Party Amount; and
	(ii) the highest balance secured by, and outstanding under, the Second Secured Party's Securities at any time over the Interest Period ending on the First Distribution Date,
	as such amount has been reduced in accordance with clause 20.
Second Secured Party Priority	On any date ("Relevant Date"), but subject to clause 11, the aggregate of:
Amount	(a) the Second Secured Party Primary Amount as at that date;
	(b) the amount of all fees, bank charges, taxes and reasonable expenses (including legal expenses, remuneration of a receiver, and goods and services and similar taxes on those amounts) incurred by the Second Secured Party, or by any receiver appointed by the Second Secured Party, in protecting any Collateral or Other Property, or exercising any powers or rights under the Second Secured Party Securities, and any amounts paid or advanced by the Second Secured Party for a purpose specified in section 87(1) of the Property Law Act 2007, but in each case only to the extent that they relate to Collateral or Other Property;
	(c) the amount of any preferential payments required by law to be paid; and
	(d) the amount of interest, calculated on a daily basis at the highest rate payable by the Debtor to the Second Secured Party on any amount secured by, and outstanding under, the Second Secured Party Securities immediately before the Relevant Date, on each amount in paragraphs (b) and (c) above from the date of payment of the relevant amount until the date of reimbursement of that amount to the Second Secured Party or the relevant receiver (as the case may be).
Secured Parties	The First Secured Party and the Second Secured Party, and "Secured Party" includes either of them.
Securities	First Secured Party Securities and the Second Secured Party Securities, and  "Security" includes any of them.

"financing change statement"	Each have the respective meanings given to them under the PPSA.
"financing statement"	
"personal property"	
"proceeds"	
"security interest"	
"seriously misleading"	
at any time	Includes from time to time.
land	Includes any interest in land.
law	Includes any common law, equity and any statute.
person	Includes that person's successors, permitted assigns, executors and administrators (as applicable).
receiver	Includes a receiver and manager, and a receiver of any income from any land.